



# Move to new headquarters spurs digital transformation for the SAGE Group





## Delivering continuity, cutting risk, maximising performance optimising service

Specialising in industrial automation, control solutions and industry-focused skills training, the SAGE Group relies on its digital infrastructure to support its diverse operations across Australia.

When the business embarked on a new stage of transformation and growth, the Group identified a strategic opportunity to mitigate risk and ensure future capacity expansion by outsourcing SAGE's IT infrastructure to YourDC.

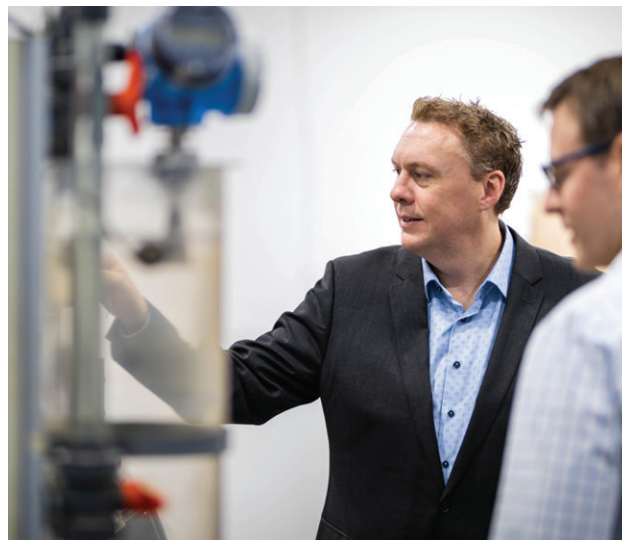
### About SAGE Group

Established in Adelaide in 1994, SAGE is a global business delivering industrial automation, control solutions and industry-focused training for the defence, transport, utilities, manufacturing and resources sectors. Employing 450 people across three continents, 14 locations, and five companies, SAGE relies heavily on business-critical systems and digital infrastructure to meet its clients' needs.

### Facilitating growth, minimising risk

SAGE began the process of reviewing and renewing its IT requirements as it planned the relocation of the business's corporate headquarters to Adelaide's Tonsley Precinct.

The Group's legacy onsite digital infrastructure was fragmented, with unreliable environmental controls and dated hardware, and it was clear to SAGE's General Manager – Business Services, Jason Taylor that establishing then maintaining a new server room at Tonsley was neither viable nor desirable. "This would have been a high risk, costly and time consuming strategy", says Jason. "It would have also distracted us from our core business."



SAGE therefore took the decision to approach YourDC to mitigate risk and improve disaster recovery in line with the Group's growth strategy. "We considered other data centre providers, but YourDC's capabilities and experience as a local partner made them the ideal choice," continues Jason.

### The Solution

YourDC presented SAGE with a flexible and scalable migration strategy via dark fibre connectivity between the Group's old and new facilities. This approach ensured that SAGE could sustain its operations while it constructed its new headquarters. "YourDC made it easy for us to work on our infrastructure while the new facility was still being built", comments Jason. "When we were ready to move in, all we had to do was move the dark fibre link over a weekend. We were up running when everyone arrived on Monday. It just worked."

Two years after migrating to YourDC, an unexpected power outage in the Tonsley Precinct demonstrated the true value of an off-site data centre. While other businesses in the area faced significant disruption, SAGE remained online and unaffected.

YourDC's agile and flexible infrastructure also enabled SAGE to migrate 160 team members to work from home during COVID-19 swiftly and seamlessly. YourDC enabled the Group to scale and diversify its connectivity to keep its people connected and productive.





“YourDC has strengthened our business continuity, reduced risk, supported performance and optimised customer service. Their robust infrastructure delivers exemplary cyber security, which has enabled us to participate in critical projects with key sectors including defence. Choosing YourDC to future-proof our digital infrastructure was a great decision for us to make.”

**Jason Taylor, General Manager, Business Services, SAGE Group**



## Real results for SAGE

- State-of-the-art, future proofed, highly secure solution
- Local partnership meeting global needs
- Enabled SAGE to focus on its core operations
- Ensured business as usual throughout new facility construction
- Simple, instant switch-over transfer to new headquarters
- Safeguarded Group from significant power outage
- COVID work from home migration swift and seamless



## 100% Uptime

Assured  
business  
continuity



## Digital Ecosystem

South Australia's  
leading and  
most connected  
provider



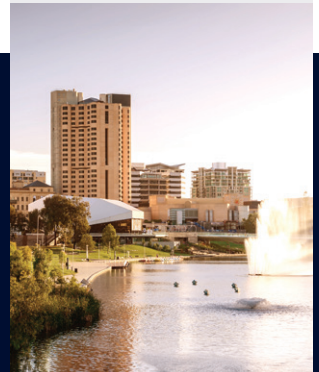
## Cloud Solutions

Flexible,  
scalable and  
cost effective



## World class Connectivity

Built in and for  
South Australia



For more information on how YourDC can transform your ICT requirements, **visit [YourDC.com.au](https://YourDC.com.au) or email [info@yourdc.com.au](mailto:info@yourdc.com.au)**

YourDC — Your future